

SI Systems. Because in the retail drug industry, profit depends upon logistics.

Our order fulfillment and distribution system expertise has made a difference for some of the most-respected companies in the retail drug industry.





“What have you done for me tomorrow?”

Whether you are a retailer depending upon your own distribution centers, or a manufacturer delivering to a retailer's stores or distribution centers, these are challenging days for supply chain management. Maintaining efficiency and “just in time” performance has ratcheted up the demands you face. Recognize some of them?

“Get it to me only when I need it..”

Excess inventory is not an option, but neither are sales lost to stock outages. Who gets caught in THAT squeeze? You. And you'd better have a plan to deal with it.

“You do the sorting, so I don't have to do it.”

A time and money saver? Sure—for *them*. But it could present a whole new wrinkle for you, operationally. And you're not in the game unless you can *do* it, and do it well.

“The count better be perfect.”

When it comes to errors, the *margin for error* is becoming a thing of the past. Customers, captive or otherwise, have little patience for inaccurate orders. For manufacturers, frequent errors can lead to serious penalties or lost business from retailers. If you operate a distribution center, your job can be on the line.

SI Systems has seen them all. And solved them all.

SI Systems and its sister company, Ermanco, have been instrumental in helping many companies meet these challenges. And the relevance of this experience to you can be seen in some of the names on the list, including CVS Pharmacy, Rite Aid, Walgreens, Estée Lauder, Maybelline, Pfizer, and more.

When new customer demands arise, the first question is logically, “What do I do now?” Increasingly, the most beneficial *answer* is “Call SI Systems.”

Our material handling technologies are uniquely suited to deliver enhanced and dependable performance in these areas. And our considerable expertise in systems integration helps assure that our technology delivers “real world” improvements. Your ROI is positive and very real; often, the productivity improvements result in a payback of six months or less!

Up to 99.9% picking accuracy? We've done it. Our order fulfillment systems are designed to do it not only quickly, but correctly. We offer pick-to-light systems and high-efficiency pick-zone modules that fill an order and get it on its way faster than other systems. For suitable applications, we can apply proprietary DISPEN-SI-MATIC™ A-frame technology for automated picking that virtually eliminates errors.

More accurate order fulfillment also results in improvement on the other end, cutting returns volume by up to 80%. So it saves you money coming and going. Or, more accurately, *going and not coming back!*

Improved performance tracks well with customers. Obviously, the location and status of orders is critical; and as timeframes and delivery windows shrink, it is essential that you and your internal or external customers are able to verify status in real time. Our systems make that possible.

We're also helping guide our customers through new Radio Frequency Identification (RFID) requirements. In order tracking, working with SI Systems will keep you ahead of the curve, not lagging behind it.

Efficiency. Not just a word—THE word. SI Systems and Ermanco have increased throughput in given applications by up to 70%. That translates, both directly and indirectly, into dollars. We do it with expertise, of course, and with specific technologies that have been developed for just this type of situation.

Our NBS® Narrow Belt Sorters, for example, were designed to deliver enhanced sortation rates for systems handling products common in the pharmaceutical industry.

Our Distribution System Optimizer is a set of complementary software modules that automatically monitor and suggest specific improvements in the order-selection process in a given facility on a real-time basis.

It can help supervisors more effectively slot products, better positioning them for high-speed automatic, semi-automatic, or manual picking procedures as needed. The big benefit is that the operation can be tuned nearly “on the fly” to how the process is really working rather than by assumptions made in advance.

Customer satisfaction. No longer a nice “extra.” These days, unsatisfied customers don't stay that way for long, quickly becoming “someone else's customers” if you can't keep up. SI Systems is committed to helping you keep them in the “satisfied” camp.

As you not only meet new performance demands, but improve your accuracy and efficiency, you build and strengthen relationships. That's not easy in today's environment, and it positions you well to not only survive, but grow, as competitors fail to keep pace.

SI Systems and Ermanco continue to help major companies please their customers. And we do it not only across the United States, but internationally as well, with business partners and installations up-and-running in Southeast Asia, South Africa, Europe, and South America.

CVS/pharmacy



Walgreens



ESTÉE LAUDER



MAYBELLINE

Our Customers

Companies in nearly every industry trust us for their order fulfillment and distribution system needs. We've designed, manufactured, and installed a wide range of material handling systems for many well-known companies, including the following:

AdvoCare
Alcon Labs
AmerisourceBergen Corporation
Amway Corporation
Anda Pharmaceuticals
Ann Taylor
Avon
Banner Pharmacaps
BMG Music Service
Boise Cascade Corporation
Bonne Bell, Inc.
Cardinal Pharmaceutical
Distribution
Caremark Rx Inc.
Charles Schwab & Co.
CIBA Vision
Cingular Wireless
The Coca-Cola Company
Colgate-Palmolive Company
Columbia House Company
Coty

CVS/pharmacy
Electronic Arts, Inc.
Elizabeth Arden
Estée Lauder
Express Scripts, Inc.
Finish Line, Inc.
Gateway, Inc.
General Mills Inc.
HarperCollins Publishers Inc.
Hershey Foods Corporation
Kraft Foods, Inc.
Lantis Eyewear Corporation
Linens 'n Things Inc.
Maybelline
McKesson HBOC, Inc.
Michael Stores
Nature's Sunshine
Nabisco, Inc.
Ocular Sciences, Inc.
Office Depot, Inc.
Owens-Illinois, Inc.

PepsiCo, Inc.
Pfizer Inc.
PLIVA, Inc.
Procter & Gamble Company
Prym-Dritz Corporation
Rexall Sundown
Rite Aid Corporation
Schenker Stinnes Logistics
Scholastic Inc.
The Sharper Image
Sun Microsystems, Inc.
Value City Department Stores Inc.
The Vitamin Shoppe
Upjohn Company
VA Hospital Pharmacies
Vistakon
VoiceStream
Walgreen Company
Walmart



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